

KITEBOARDING ADVENTURES - VENTANA BAY RESORT

To our Kiter friends: Trips to the Baja from

- **\$420** plus airfare/airport transfer up to
- **\$1,500** for the full package plus airfare/airport transfer

When: We are planning two trips for now with a possible third one if required:

Trip #1: January 23rd, Saturday thru January 30th Saturday

Trip #2: February 27th, Saturday thru March 6th, Saturday

Trip #3: March 27th, Saturday thru April 3rd, Saturday.

Please let us know as soon as possible which trip you are planning on going as they will fill up fast. We are taking 4 - 6 students max per trip, but can take more people at the discounted rate if they just want to go along as a spouse/friend/kiter etc.....

You have two options to get to La Ventana.

Option #1: Fly into Cabo San Lucas and rent a car and drive the 4hrs up to La Ventana

- This option is probably the cheapest for air fare and we could car pool and rent a van or two for the week. That way you will have access to a vehicle if people want to drive into La Ventana for supper. (13 miles away).

Option #2: Fly into La Paz and rent a car or get a shuttle to drive you the 45 minutes south to La Ventana.

Pricing:

- **Kiteboard Instruction: \$500** includes:
 - 5 days of training,
 - 2hrs per day, 2 students max.
- **Accommodations and package options**

Attached is an Excel spread sheet that shows all the options you have for accommodations and equipment usage. We are saving between \$100 and \$200 off the regular prices you would get if you just went to the web site. Mr. Bill (resort owner), is providing us a great opportunity at a discounted rate. (Any questions please give me a call)

- **highlighted lines** are for ½ **day usage** of kiting and other equipment depending on which package you choose. If you want full day use of kiting or other equipment the price in white is the one you would pick. All these are per person.
- Bunk 1/Bunk2/Bunk 3 are all in a beach front room that is set up with 3 bunk beds and has a private bath. It is for anyone who doesn't mind sharing a room while you are there.
- Notice there are rates just for a spouse or friend that include just room/board or you can get sports equipment which includes sea kayaks, snorkeling equipment etc.. They are all listed on the www.ventanabay.com web site.

KITEBOARD	dbl	single	bunk 1 p	bunk 2 p	bunk 3 p
room / kiteboard package	750	950	750	695	675
lesson package	595	795	595	550	500

bungalow / kiteboard package	850	1050	n/a
lesson package	695	895	

room / kiteboard / sports package	895	1095	895	850	825
lesson package	750	950	750	700	650

bungalow / kiteboard / sports package	995	1195	n/a
lesson package	850	1050	

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SPORTS		
room / sports package	675	850

bungalow / sports package	750	950
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ROOM RATES		
room with 2 meals	420	595

bungalow with 2 meals	490	675
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Prices are per person
include breakfast, lunch & tax

If you are interested contact us at: kiting@thekiteranch.com